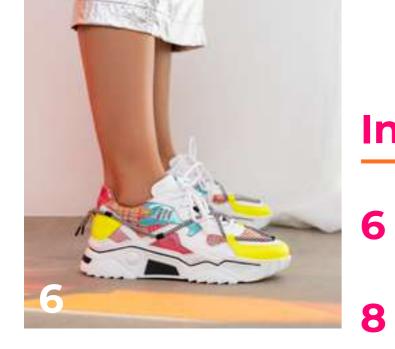




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SPRING | SUMMER 2024





Inhoud

Intro Every night is girls' night

Boots

24 Customer interview Selina Renierkens about her store 21Jewelz in Valkenburg

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Sneakers

Behind the scenes In Portugal

High summer

Meet our team



Belts













"Every night is girls' night." — Barbie

New season, new trends, new colours & materials. We added neon, tweed, silver & jeans to this new collection. For this Spring/Summer season we didn't feel any limits in our use of colour.

Are you still embracing your inner cowgirl? Western is here to stay. On trend: Shetland & Barbados are westerns with a folded cap. Low boots, higher boots, with flame or decorative stitching, we have them all: Monkey, Lyon, Austin, Bella, Shelby, Messina and many more.

Most of them made in nice basic shades like sand & light blue, with or without a metallic touch. Also more extreme items with bright colours and studs.

Absolute bestsellers Jupiter & Pluto, but also newcomers Moon & Venus are the chunkiest sneakers. Lots of combinations available, but the most outspoken and new versions contain: neon, silver, jeans & tweed. Also Los Angeles, Bonney & Chester are back. We believe we designed our most colourful sneakers until now and so proud to finally show them to you! Girls' night is not complete without a good set of heels. Wearing Sevilla or Sicilië makes you feminine, but comfortable. Marbella turns you into casual chic. For all moods a different heel!

We also have a wide variety of high Summer items! Cyprus, Caracas, Casablanca are our bestsellers in this group. Madrid, Miami & Malibu are very fashionable, but also allow you to walk an extra mile. Also in this 'open' section you will see that we created with lots of colours, silver, jeans & tweed!

Last but not least: our bags and belts! Monica, Charlotte, Montreal are new. Many metallics were used, but also some new funky textiles to combine nicely with the colours in our shoe collection.

We are prepared for the most boombastic Summer so far! Hopefully you too!

Lots of love,

Ankje & Marike



BOOTS

B10543-07 **Shetland** Sand €199,95

B10543-05

Shetland Champagne €199,95

B10543-06 **Shetland** Silver Ice €199,95









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B10543-04 Shetland denim Jeans Aqua €189,95

9









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B3778-02 **Barbados** Sand Champagne €179,95

B3778-01 **Barbados denim** Sand Jeans €179,95

B3778-03 Barbados

White Pink Orange €179,95









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BOOTS

28529-13 **Bella** Off White €179,95

28529-10 **Bella** Orange Pink €179,95

> 28529-11 **Bella** Silver Blue €179,95

2670-05

Shelby Sand Silver €169,95



2670-06 Shelby White Pink €169,95













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B10675-02 **Messina** Sand Champagne €179,95

> B10675-04 Messina denim

Light Blue Jeans €179,95

B10675-01 **Messina** Lila Pink Orange €179,95 2679-2 **Colombia** Sand €179,95



2679-01 **Colombia** Off White €179,95







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261280-23 **Brady** Sand Silver €179,95

261280-22 **Brady** Light Blue €179,95

261280-20

Brady

Orange Pink €179,95 B3763-01 **Lyon studs leopard** Cognac Fuchsia €149,95

B3763-02 **Lyon studs** Sand €149,95

B3763-04 **Lyon studs** White Light Pink

€149,95







1927-80 **Austin** Orange Pink Aqua €139,95



B3631-08 **Monkey** Sand Champagne €139,95



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1927-79 **Austin** Silver Champagne €139,95



B3631-07 **Monkey** Orange Pink Aqua €139,95





261329-18 **Lugano erotica** Off White Silver €179,95

261329-17

Lugano denim Jeans €149,95













261166-33 **Lugo** Fuchsia €139,95

261166-34 **Lugo tweed** Pink €149,95



CUSTOMER INTERVIEW

Selina Renierkens and her store 21Jewelz in Valkenburg

Selina Renierkens has her own boutique and webshop for 8 years already. 21Jewelz is the best fashion shop for her in the heart of Valkenburg.



1. What makes your store stand out from other stores?

"Despite the enormous growth we have made in recent years, we still take the customer into our 'kitchen' to keep it as personal as possible. For example, I think it is very important to show myself as a face alongside my handsome colleagues, even though there is often no time for this anymore. We go out every week to score the best collections for our customers, so the shopping keeps being a party for them!"

2. What is your target group, and how do you respond to this with your product range?

"Our target audience is everyone who likes to dress up in our fun outfits! Young and old can come to us and that's what makes it so much fun. Every week we search for the best looks that can be worn by all ages. Sometimes we style this with a sneaker and other times with a boot! This way, everyone can wear it in their own way."

What types of shoes are most popular among your customers?

"The sneakers remain everyone's favorite every season. By the way, this is also the opinion of our team!" :)

4. How do you help your customers find the right shoes?

"We help our customers by combining our new outfits on Social Media with different styles of shoes every week. For example, our customers see that jeans get a completely different look with an ankle boot than with just a sneaker. Ladies are very sensitive to this!"

5. What role do trends play in your purchasing and sales strategy?

"Quite frankly, we are not so concerned with what is and will not be a trend. We mainly buy what we really like. Then it's up to us to create the best outfits with them. And that has been working very well for already 8 years!"

6. How many different shoe brands do you offer in your store?

"In addition to DWRS, we also sell 2 brands in the same price level. So a total of 3 different shoe brands. And all 3 totally different from each other! All 3 brands together provide a beautiful shoe collection every season that matches the taste of every customer."



"Over the years, the DWRS models have become a household name to our customers."



7. What do you think makes our shoes unique from other brands?

"DWRS shoes are innovative every season. Over the years, the DWRS models have become a household name to our customers. Not only are the shoes very trendy, but they are also mega comfortable to walk on! Once you have a model in your closet? More will follow soon!" :)

8. What are your plans for the future, and how do you want to develop your store? – Are you taking sustainability into consideration here?

"My biggest dream for the future is to hold on to what we already have! I'm super grateful for everything we've accomplished over the past few years. Every day, our entire team works very hard and I am proud of that. Launching our own label in 2023 served as the icing on the cake. We will expand this even further in the coming period." J5217-59 **Pluto**

White Pink Green €159,95

3

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J5554C-41 **Jupiter tweed** Pink Yellow €159,95







J5554C-53 **Jupiter** Neon Pink Lila €159,95



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J5554C-40 **Jupiter** Orange Multi €159,95

J5554C-46 **Jupiter** Yellow Multi €159,95



J5554C-48 Jupiter raffia Off White Sand €159,95

J5554C-49 Jupiter White Champagne €159,95



J5554C-39 Jupiter Light Grey Multi €159,95



J5554C-51 Jupiter Dark Blue Silver €159,95













J5554C-38 Jupiter leopard Fuchsia Sand €159,95

J5554C-47 Jupiter leopard Sand green €159,95



J5217-59 **Pluto** White Pink Green €159,95 J5217-55 **Pluto sequins** Pink Blue €159,95









J5217-56 **Pluto** White Sand

/hite Sand €159,95



J5217-57 **Pluto** White Lila €159,95

SNEAKERS

J5217-58 **Pluto** White Silver €159,95



J5217-60 **Pluto denim** Jeans White €159,95



J6536-01

Moon Silver Champagne €159,95 J6536-02 **Moon** White Multi €159,95



J6564-05 **Venus neon** White Neon Yellow €159,95



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J6536-03 Moon tweed Pink Yellow €159,95



J6564-04 **Venus neon** White Neon Pink €159,95



B9101-108 Los Angeles White Silver €139,95

B9101-106 Los Angeles sequins Champagne €139,95



B9101-107 Los Angeles denim Jeans White €139,95



B9101-104 Los Angeles sequins Pink Orange €139,95











B10649-05 **Chester** White Light Grey €139,95

B10649-07

White Sand

Chester

€139,95



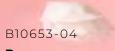
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B10649-06 **Chester** White Neon Pink €139,95



B10649-08 **Chester** White Green €139,95





Bonney Pink Lila Orange €139,95 B10653-09 Bonney Sand Champagne €139,95



B10653-05 **Bonney** Off White Black €139,95



SNEAKERS

B10653-07 **Bonney** Yellow Lila €139,95



B10653-06 **Bonney** White Green €139,95



J6523-10

Rugby White Silver €139,95



J6523-09 **Rugby raffia** Sand Champagne €139,95



J6523-08 **Rugby demim** Jeans White €139,95









J6523-12 **Rugby sequins** Pink Lila €139,95





J6523-11 **Rugby** White Green €139,95



J6372C-08 **Scobey terry** White Sand €139,95



J6372C-09 **Scobey terry** Yellow Pink €139,95



J6372C-06 **Scobey denim** Champagne Jeans €139,95

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J6372C-07 **Scobey terry** White Pink €139,95



J6372C-10 **Scobey terry** Orange Lila €139,95



S2-1664-07

Dumfries Sand Silver €129,95





S2-1664-05 Dumfries denim Jeans White €129,95







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S2-1554-32 New Jersey Off White Sand €139,95

> S2-1554-30 New Jersey Silver €139,95

S2-1554-31 New Jersey denim Jeans €139,95

A look behind the scenes in Portugal

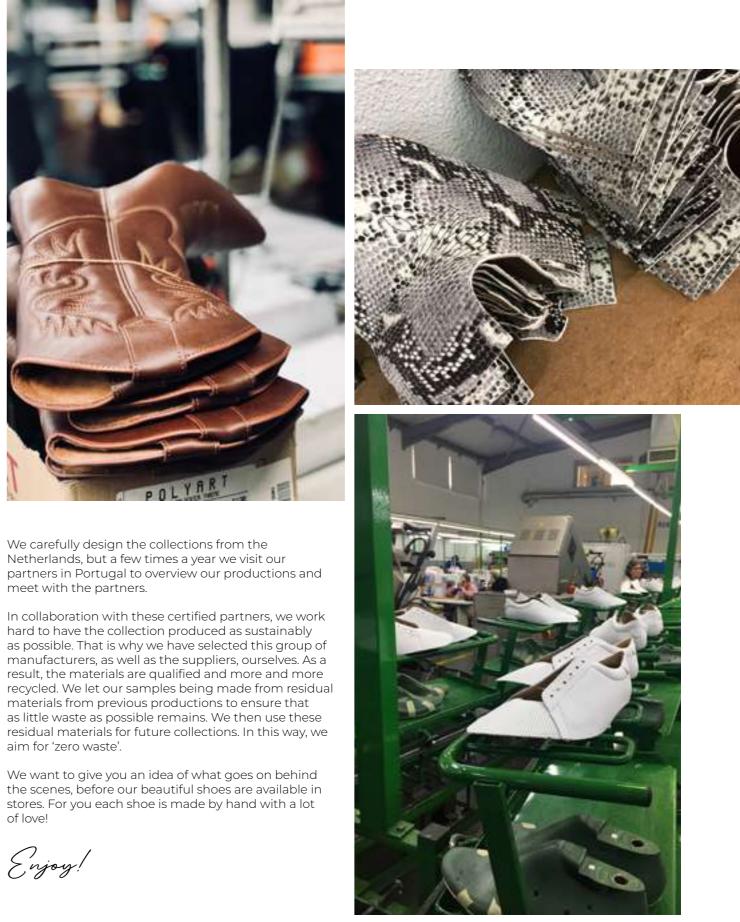
Portugal is known for its rich history, beautiful landscapes, and great cuisine, as well as artisanal shoe production. Many of the shoe factories are family-owned businesses that often go back generations. DWRS works closely with a number of these family businesses, but also likes to come there for the delicious food.;)











BEHIND THE SCENES

28534-02 **Parma** Champagne

€119,95

28534-05

Parma Apple

€119,95

28534-01 Parma tweed

Pink €119,95













28533-02 **Porto** Off White €119,95

28533-05 **Porto denim** Jeans €119,95

28533-01 **Porto leopard** Sand €119,95 1001.6-54

Paris Apple €79,95





100.6-53 **Paris denim** Jeans €89,95



1001.6-52 **Paris tweed** Pink

€99,95





HIGH SUMMER

S2596-03 **Israel** Silver €99,95

S2596-02 Israel leopard Sand €99,95 S2726-03

Francisco Sand Champagne €99,95 S2726-02 **Francisco** Sand Aqua €99,95



S2663-07

Nova Silver €119,95

S2726-04 **Francisco** Black Champagne €99,95



S2726-01 **Francisco** Pink Orange €99,95



3016-01 **Tampa** Sand €119,95









HIGH SUMMER

S2663-08 **Nova** Pink €119,95



3016-03 **Tampa** Pink Orange €119,95







S2714-03 Malibu

Off White €99,95



S2714-05 Malibu Light Blue €99,95



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HIGH SUMMER

S2714-01 Malibu Silver €99,95



S2714-02 Malibu tweed Pink €99,95



S2721-02

Madrid Black €89,95





S2721-05 **Madrid** Silver €89,95





S2721-03 **Madrid** Fuchsia €89,95





S2708-03 **Miami** Champagne €119,95

S2708-02 **Miami denim** Jeans €119,95

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S2708-05 **Miami** Pink €119,95 211496-02 **Cyprus** Beige €129,95

211496-05 **Cyprus** Black €129,95



211496-03 **Cyprus** Green €129,95



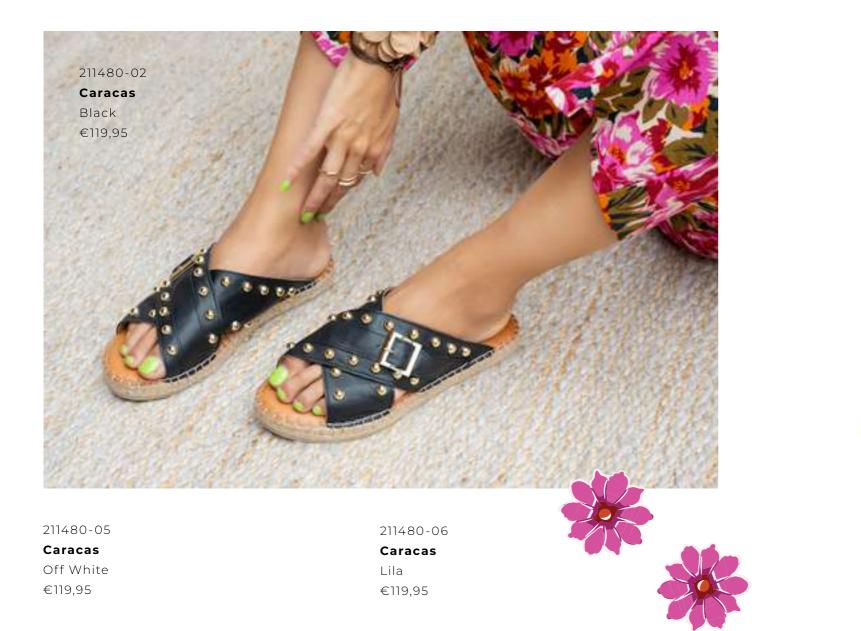
211496-04 **Cyprus** Pink €129,95







211496-01 **Cyprus** Champagne €129,95



211480-03 **Caracas** Champagne €119,95



211480-01 **Caracas** Orange €119,95







211480-07 **Caracas** Silver €119,95



211480-04 **Caracas** Green €119,95



212021-01 Casablanca Blue Off White €119,95 212021-03 Casablanca

€119,95

White Taupe





212021-04 **Casablanca** Light Pink Blue €119,95 212021-02 Casablanca Orange Pink €119,95







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AAAAAAA





211460-01

Valencia Off White Champagne €99,95







2701-06 **Sevilla denim** Jeans €139,95

211460-02 **Valencia** Pink Lila €99,95



211460-03 **Valencia** Black €99,95





2701-01 **Sevilla leopard** Sand €139,95



2701-04 **Sevilla** Black €139,95



2980-04 **Marbella** Sand €99,95 2980-05 **Marbella** Black €99,95



2980-08 **Marbella** Green €99,95



2980-06 **Marbella** Pink €99,95





2980-01 **Marbella tweed** Pink €99,95

24157479-04 Hana studs

Off White €89,95

24157479-01 Hana

Orange Pink €79,95

2968-06 Burkina Sand €119,95





24157480-02 Hawaii Dark Blue Green €89,95



2968-03 Burkina Light Blue Silver €119,95







2968-01 Burkina Champagne €119,95



2968-02 Burkina Pink Orange €119,95





"Hi Lobke!"

Please introduce yourself! :)

"I don't like talking about myself hihi! Normally I always know what to say, but to put it on paper is more difficult. Let me start. I'm Lobke Kriek and 26 years old. . If I had to describe myself, I would say the following: "I am a cheerful and sociable girl and I say things without thinking about it first". I also want to help everybody and love to make people laugh. Working is my passion and like doing that together with my lovely colleagues. Outside of work, I like to walk with my dachshund Meneertje (yes, that's his real name) and last but not least I like to drink a glass of wine / beer afterwards. This is me in a few sentences." :)

How long have you been working at DWRS?

"I have been working at DWRS label for 4,5 years now. I started here as an intern and was given the chance to learn everything. After my internship was completed, I was allowed to come and work here. It was a dream come true! I remember that every time I drove to Waalwijk I smiled from ear to ear. It's sometimes funny to realize that I set up customer service to what it is today. I've seen DWRS grow up into a beautiful brand!"

What is your job title?

"This question makes me smile immediately. My job title is: Office manager / Customer service. But I'm also a janitor, IT professional and a firefighter (I like to solve problems)"

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MEET OUR TEAM

What does a normal working day look like?

"There isn't really a normal working day at DWRS. I myself am very chaotic and unfortunately the word "structure" is not in my dictionary. If I have to say what I do in a day, I need another page. So here's a little peek of what my working day looks like: Always start with a small chat with my colleagues and of course sometimes with a nice cappuccino. Then I open my mailbox and start answering all the emails. I also get phone calls in between and always answer the phone with a smile when talking to the customers. One day I will be calling the warehouse because I need to solve an issue there. On another day I am assembling together a closet or do groceries for the girls. As you can see, no two working days are the same!"

What do you like most in your job?

"I love so much about my job! You may think I answered that because this is an interview, but it is really not. I like the variety and also that I sometimes get to learn something new. Not to mention I really enjoy helping a customer and make them happy with one of our top items!"

T23003-05 Monica denim Jeans Pink €119,95







T23003-04 Monica Pink Turquoise



T23003-02 Monica Pink Orange







T23004-04 **Charlotte denim** Dark Blue Jeans €119,95





T23004-01 **Charlotte** Off White €119,95





T23004-03 **Charlotte** Orange Pink €119,95

> T23004-06 **Charlotte** Black €119,95

79

T23002-03 **Montreal** Taupe Champagne €99,95

T23002-08

Montreal leopard

Taupe Champagne €99,95



T23002-06 **Montreal** Off White €99,95







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T23002-04

Montreal Pink Green

€99,95







T23002-01 **Montreal** Silver Pink €99,95

14110-1 T23002-02 Montreal denim Dark Blue Jeans €99,95 T22028-18 **Leola** Pink €89,95



T22028-15 **Leola** Orange €89,95



T22028-11 **Leola denim** Jeans €89,95 T22028-13 **Leola** Dark Blue Silver €89,95



T22028-14 **Leola** Kobalt €89,95







BAGS

T22028-16 **Leola** Green €89,95



T22028-12 **Leola** Champagne €89,95



T21102-14

Molise Pink Red €99,95



T21102-17 **Molise** Orange Turquoise €99,95





T21102-15 **Molise** Silver Champagne €99,95



T22014-10 **Chili** Silver €79,95





A22026-04 **Poco** Light Blue €39,95





T22014-03 **Chili** Off White €79,95

T22014-11 **Chili** Pink €79,95



A22026-03 **Poco** Holographic €39,95



T23001-08 Chico leopard Taupe Black €69,95

T23001-10 Chico cord Off White €69,95





Chico cord Champagne €69,95













T23001-09 Chico cord Pink €69,95



T23001-11 Chico cord Orange €69,95 T21104-28 **Spezia leopard** Light Taupe Black €89,95



T21104-25 **Spezia denim** Jeans €89,95



T21104-29 **Spezia metallic** Light Blue €89,95











T21104-26 **Spezia** Silver €89,95

T21104-07 **Spezia** Champagne €89,95 T21109-17 **Napoli 3** Pink Green €89,95

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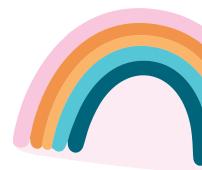
T21146-19 **Napoli 3** Pink Turquoise €89,95





T21109-19 **Napoli 3 leopard** Taupe Champagne €89,95





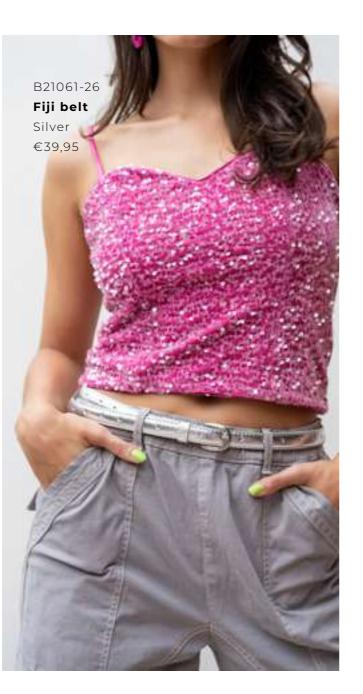


B22017-12 Alexandria belt plain Silver €69,95



B21061-25 **Fiji belt leopard** Light Taupe €39,95





B21061-14 **Fiji belt** Pink €39,95



Fiji belt denim Jeans €39,95

B21061-24



B21061-15 **Fiji belt** Orange €39,95



B21061-27 **Fiji belt** Kobalt €39,95





B21061-28 **Fiji belt** Holographic €39,95



B21061-16 **Fiji belt** Green €39,95



B21061-13 **Fiji belt** Champagne €39,95



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